



REALTOR® SOLD PROPERTIES

Sales and Listings Reflect a Balanced Market in the First Month

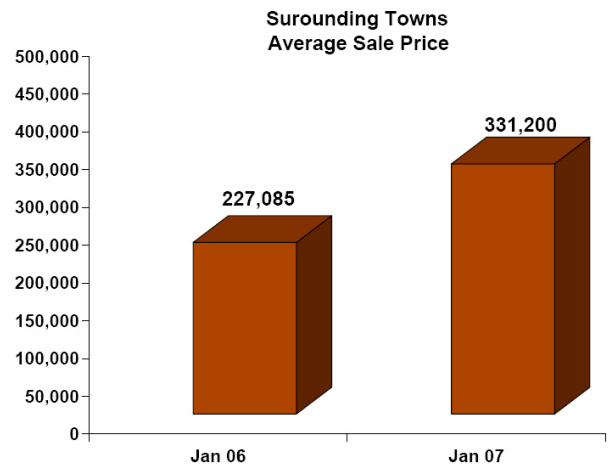
“Although it is very early in the year, the sales and listing activity in January is relatively strong and is showing a better balance

than it did in January of 2006,” explained CREB® President, Ron Stanners. “This first quarter of 2007 will be telling in how the

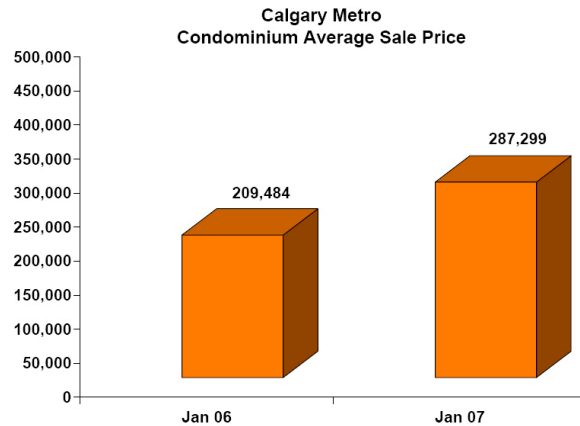
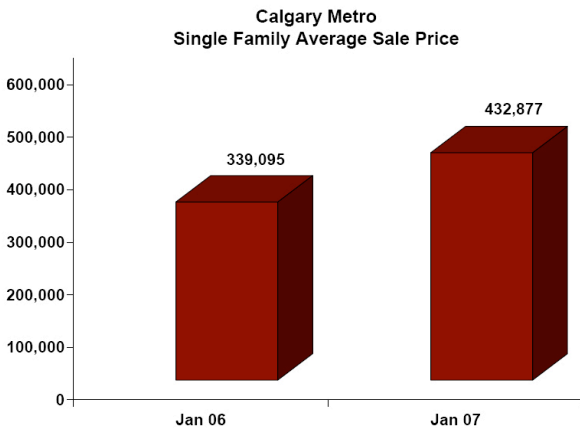
market will unfold, however, if you have, or are thinking of listing your property early this year, your best resource is your

REALTOR®, who can give you sound advise in setting the best price point for a quick sale,” concluded, Stanners.

Out of Town Averages



Calgary Metro Averages



**CALGARY REAL ESTATE BOARD
TOTAL MLS® FOR JANUARY 2007**

| | <u>2007</u> | <u>2006</u> | <u>Mth Chg</u> | <u>** 2007 YTD</u> | <u>**2006 YTD</u> | <u>YTD Chg</u> |
|--|-------------|-------------|----------------|--------------------|-------------------|----------------|
| <u>SINGLE FAMILY (Calgary Metro)</u> | | | | | | |
| Month End Inventory | 1,894 | n/a | n/a | n/a | n/a | n/a |
| New Listings Added | 2,325 | 1,774 | 31.06% | 2,325 | 1,774 | 31.06% |
| Sales | 1,497 | 1,445 | 3.60% | 1,497 | 1,445 | 3.60% |
| Avg DOM Sold | 38 | 25 | 52.00% | 38 | 25 | 52.00% |
| Average Sale Price | 432,877 | 339,095 | 27.66% | 432,877 | 339,095 | 27.66% |
| Median Price | 380,000 | 305,000 | 24.59% | 380,000 | 305,000 | 24.59% |
| <u>CONDOMINIUM (Calgary Metro)</u> | | | | | | |
| Month End Inventory | 886 | n/a | n/a | n/a | n/a | n/a |
| New Listings Added | 1,004 | 730 | 37.53% | 1,004 | 730 | 37.53% |
| Sales | 736 | 554 | 32.85% | 736 | 554 | 32.85% |
| Avg DOM Sold | 39 | 28 | 39.29% | 39 | 28 | 39.29% |
| Average Sale Price | 287,299 | 209,484 | 37.15% | 287,299 | 209,484 | 37.15% |
| Median Price | 267,500 | 181,500 | 47.38% | 267,500 | 181,500 | 47.38% |
| <u>TOWNS (Outside Calgary)</u> | | | | | | |
| Month End Inventory | 905 | n/a | n/a | n/a | n/a | n/a |
| New Listings Added | 660 | 462 | 42.86% | 660 | 462 | 42.86% |
| Sales | 389 | 387 | 0.52% | 389 | 387 | 0.52% |
| Avg DOM Sold | 49 | 60 | -18.33% | 49 | 60 | -18.33% |
| Average Sale Price | 331,200 | 227,085 | 45.85% | 331,200 | 227,085 | 45.85% |
| Median Price | 310,000 | 210,000 | 47.62% | 310,000 | 210,000 | 47.62% |
| <u>COUNTRY RESIDENTIAL (Acreages)</u> | | | | | | |
| Month End Inventory | 311 | 279 | 11.47% | n/a | n/a | n/a |
| New Listings Added | 133 | 137 | -2.92% | 133 | 137 | -2.92% |
| Sales | 35 | 55 | -36.36% | 35 | 55 | -36.36% |
| Avg DOM Sold | 55 | 81 | -32.10% | 55 | 81 | -32.10% |
| Average Sale Price | 688,809 | 558,826 | 23.26% | 688,809 | 558,826 | 23.26% |
| Median Price | 660,000 | 506,000 | 30.43% | 660,000 | 506,000 | 30.43% |
| <u>RURAL LAND</u> | | | | | | |
| Month End Inventory | 241 | 179 | 34.64% | n/a | n/a | n/a |
| New Listings Added | 86 | 61 | 40.98% | 86 | 61 | 40.98% |
| Sales | 28 | 26 | 7.69% | 28 | 26 | 7.69% |
| Avg DOM Sold | 96 | 143 | -32.87% | 96 | 143 | -32.87% |
| Average Sale Price | 554,112 | 447,480 | 23.83% | 554,112 | 447,480 | 23.83% |
| Median Price | 355,000 | 379,900 | -6.55% | 355,000 | 379,900 | -6.55% |
| <u>TOTAL MLS®*</u> | | | | | | |
| Month End Inventory | 4,098 | 2,181 | 87.90% | n/a | n/a | n/a |
| New Listings Added | 4,229 | 3,178 | 33.07% | 4,229 | 3,178 | 33.07% |
| Sales | 2,695 | 2,481 | 8.63% | 2,695 | 2,481 | 8.63% |
| Avg DOM Sold | 41 | 34 | 20.59% | 41 | 34 | 20.59% |
| Average Sale Price | 381,620 | 296,960 | 28.51% | 381,620 | 296,960 | 28.51% |
| Median Price | 338,500 | 258,500 | 30.95% | 338,500 | 258,500 | 30.95% |

*Total MLS includes Mobile Listings

**Year-to-date values in the monthly statistics package will accurately reflect our database at that specific point in time.

**CALGARY REAL ESTATE BOARD
CALGARY METRO BY PRICE CATEGORY
JANUARY 2007**

| | Jan-07 | | | | Jan-06 | | | |
|----------------------|--------------|----------|--------------|--------|--------------|--------|--------------|--------|
| SINGLE FAMILY | Month | **Y.T.D. | | Month | **Y.T.D. | | | |
| 0 - 99,999 | - | 0.00% | - | 0.00% | 4 | 0.28% | 4 | 0.28% |
| 100,000 - 199,999 | 7 | 0.47% | 7 | 0.47% | 157 | 10.87% | 157 | 10.87% |
| 200,000 - 299,999 | 206 | 13.78% | 206 | 13.78% | 533 | 36.89% | 533 | 36.89% |
| 300,000 - 349,999 | 331 | 22.14% | 331 | 22.14% | 269 | 18.62% | 269 | 18.62% |
| 350,000 - 399,999 | 318 | 21.27% | 318 | 21.27% | 176 | 12.18% | 176 | 12.18% |
| 400,000 - 449,999 | 226 | 15.12% | 226 | 15.12% | 108 | 7.47% | 108 | 7.47% |
| 450,000 - 499,999 | 130 | 8.70% | 130 | 8.70% | 50 | 3.46% | 50 | 3.46% |
| 500,000 - 549,999 | 77 | 5.15% | 77 | 5.15% | 45 | 3.11% | 45 | 3.11% |
| 550,000 - 599,999 | 54 | 3.61% | 54 | 3.61% | 34 | 2.35% | 34 | 2.35% |
| 600,000 - 649,999 | 38 | 2.54% | 38 | 2.54% | 11 | 0.76% | 11 | 0.76% |
| 650,000 - 699,999 | 23 | 1.54% | 23 | 1.54% | 14 | 0.97% | 14 | 0.97% |
| 700,000 - 799,999 | 31 | 2.07% | 31 | 2.07% | 11 | 0.76% | 11 | 0.76% |
| 800,000 - 899,999 | 14 | 0.94% | 14 | 0.94% | 9 | 0.62% | 9 | 0.62% |
| 900,000 - 999,999 | 6 | 0.40% | 6 | 0.40% | 6 | 0.42% | 6 | 0.42% |
| OVER 1,000,000 | 34 | 2.27% | 34 | 2.27% | 18 | 1.25% | 18 | 1.25% |
| | 1,495 | | 1,495 | | 1,445 | | 1,445 | |
| CONDO | | | | | | | | |
| 0 - 99,999 | - | 0.00% | - | 0.00% | 11 | 1.99% | 11 | 1.99% |
| 100,000 - 199,999 | 50 | 6.80% | 50 | 6.80% | 344 | 62.09% | 344 | 62.09% |
| 200,000 - 299,999 | 447 | 60.82% | 447 | 60.82% | 154 | 27.80% | 154 | 27.80% |
| 300,000 - 349,999 | 136 | 18.50% | 136 | 18.50% | 22 | 3.97% | 22 | 3.97% |
| 350,000 - 399,999 | 52 | 7.07% | 52 | 7.07% | 8 | 1.44% | 8 | 1.44% |
| 400,000 - 449,999 | 18 | 2.45% | 18 | 2.45% | 3 | 0.54% | 3 | 0.54% |
| 450,000 - 499,999 | 16 | 2.18% | 16 | 2.18% | 1 | 0.18% | 1 | 0.18% |
| 500,000 - 549,999 | 4 | 0.54% | 4 | 0.54% | 2 | 0.36% | 2 | 0.36% |
| 550,000 - 599,999 | 2 | 0.27% | 2 | 0.27% | 1 | 0.18% | 1 | 0.18% |
| 600,000 - 649,999 | 2 | 0.27% | 2 | 0.27% | - | 0.00% | - | 0.00% |
| 650,000 - 699,999 | 1 | 0.14% | 1 | 0.14% | - | 0.00% | - | 0.00% |
| 700,000 - 799,999 | 1 | 0.14% | 1 | 0.14% | 2 | 0.36% | 2 | 0.36% |
| 800,000 - 899,999 | 3 | 0.41% | 3 | 0.41% | 2 | 0.36% | 2 | 0.36% |
| 900,000 - 999,999 | 1 | 0.14% | 1 | 0.14% | - | 0.00% | - | 0.00% |
| OVER 1,000,000 | 2 | 0.27% | 2 | 0.27% | 4 | 0.72% | 4 | 0.72% |
| | 735 | | 735 | | 554 | | 554 | |

Note: Does not include Condo or Mobile Home

**Year-to-date values in the monthly statistics package will accurately reflect our database at that specific point in time. Older monthly statistics will not reflect up-to-date changes that naturally occur."

CALGARY REAL ESTATE BOARD
TOWN AND COUNTRY BY PRICE CATEGORY
JANUARY 07

| TOWNS | Month | Jan-07 | | Jan-06 | | |
|-------------------|--------------|-----------------|------------|-----------------|--------|------------|
| | | **Y.T.D. | | **Y.T.D. | | |
| 0 - 99,999 | 10 | 3.44% | 10 3.44% | 30 | 9.46% | 30 9.46% |
| 100,000 - 199,999 | 30 | 10.31% | 30 10.31% | 87 | 27.44% | 87 27.44% |
| 200,000 - 299,999 | 60 | 20.62% | 60 20.62% | 130 | 41.01% | 130 41.01% |
| 300,000 - 349,999 | 69 | 23.71% | 69 23.71% | 29 | 9.15% | 29 9.15% |
| 350,000 - 399,999 | 49 | 16.84% | 49 16.84% | 14 | 4.42% | 14 4.42% |
| 400,000 - 449,999 | 32 | 11.00% | 32 11.00% | 5 | 1.58% | 5 1.58% |
| 450,000 - 499,999 | 16 | 5.50% | 16 5.50% | 4 | 1.26% | 4 1.26% |
| 500,000 - 549,999 | 9 | 3.09% | 9 3.09% | 8 | 2.52% | 8 2.52% |
| 550,000 - 599,999 | 4 | 1.37% | 4 1.37% | - | 0.00% | - 0.00% |
| 600,000 - 649,999 | 2 | 0.69% | 2 0.69% | 3 | 0.95% | 3 0.95% |
| 650,000 - 699,999 | 4 | 1.37% | 4 1.37% | 3 | 0.95% | 3 0.95% |
| 700,000 - 799,999 | - | 0.00% | - 0.00% | 1 | 0.32% | 1 0.32% |
| 800,000 - 899,999 | 1 | 0.34% | 1 0.34% | 1 | 0.32% | 1 0.32% |
| 900,000 - 999,999 | 1 | 0.34% | 1 0.34% | - | 0.00% | - 0.00% |
| OVER 1,000,000 | 4 | 1.37% | 4 1.37% | 2 | 0.63% | 2 0.63% |
| | 291 | | 291 | 317 | | 317 |

COUNTRY RESIDENTIAL (ACREAGES)

| | | | | | | |
|-------------------|-----------|--------|-----------|-----------|--------|-----------|
| 0 - 99,999 | 1 | 1.59% | 1 1.59% | 4 | 4.94% | 4 4.94% |
| 100,000 - 199,999 | 5 | 7.94% | 5 7.94% | 5 | 6.17% | 5 6.17% |
| 200,000 - 299,999 | 5 | 7.94% | 5 7.94% | 9 | 11.11% | 9 11.11% |
| 300,000 - 349,999 | 6 | 9.52% | 6 9.52% | 2 | 2.47% | 2 2.47% |
| 350,000 - 399,999 | 11 | 17.46% | 11 17.46% | 6 | 7.41% | 6 7.41% |
| 400,000 - 449,999 | 2 | 3.17% | 2 3.17% | 9 | 11.11% | 9 11.11% |
| 450,000 - 499,999 | 2 | 3.17% | 2 3.17% | 7 | 8.64% | 7 8.64% |
| 500,000 - 549,999 | 3 | 4.76% | 3 4.76% | 4 | 4.94% | 4 4.94% |
| 550,000 - 599,999 | 2 | 3.17% | 2 3.17% | 5 | 6.17% | 5 6.17% |
| 600,000 - 649,999 | 4 | 6.35% | 4 6.35% | 10 | 12.35% | 10 12.35% |
| 650,000 - 699,999 | 3 | 4.76% | 3 4.76% | 3 | 3.70% | 3 3.70% |
| 700,000 - 799,999 | 5 | 7.94% | 5 7.94% | 7 | 8.64% | 7 8.64% |
| 800,000 - 899,999 | 3 | 4.76% | 3 4.76% | 4 | 4.94% | 4 4.94% |
| 900,000 - 999,999 | 3 | 4.76% | 3 4.76% | 3 | 3.70% | 3 3.70% |
| OVER 1,000,000 | 8 | 12.70% | 8 12.70% | 3 | 3.70% | 3 3.70% |
| | 63 | | 63 | 81 | | 81 |

Note: Does not include Condo or Mobile Home

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CREB® Stats Calgary Commercial Summary

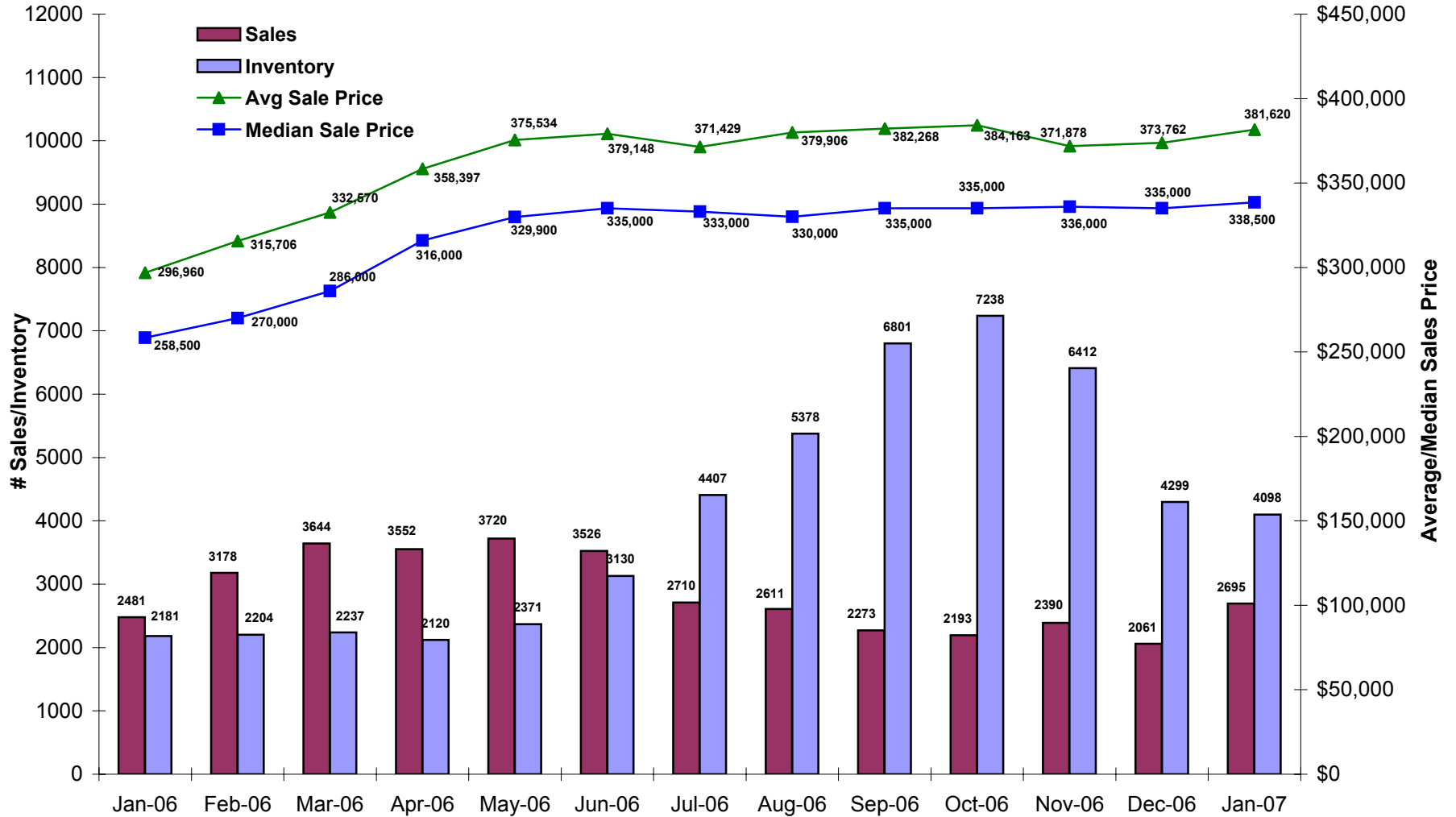
Year to Date 2007

| Type | Sold or Leased | Sold or Leased | Avg Price or Lse / M ² | Avg DOM | Total Sales | SP / LP |
|-----------------------|----------------|----------------|-----------------------------------|---------|------------------|---------|
| IND | L | 2 | 7.62 | 48 | | |
| AGR | S | 4 | 551,150.00 | 129 | 2,204,600 | 89.65% |
| BUS | S | 5 | 68,780.00 | 134 | 343,900 | 77.49% |
| BWP | S | 4 | 693,750.00 | 380 | 2,775,000 | 87.71% |
| IND | S | 7 | 591,364 | 110 | 4,139,550 | 96.45% |
| LAN | S | 4 | 742,500 | 6 | 2,970,000 | 100.00% |
| MFC | S | 2 | 1,502,500 | 59 | 3,005,000 | 96.16% |
| OFC | S | 1 | 1,100,000 | 95 | 1,100,000 | 93.22% |
| RET | S | 5 | 495,000 | 99 | 2,475,000 | 83.79% |
| Total 2007 YTD | | 32 | | | 6,580,000 | |

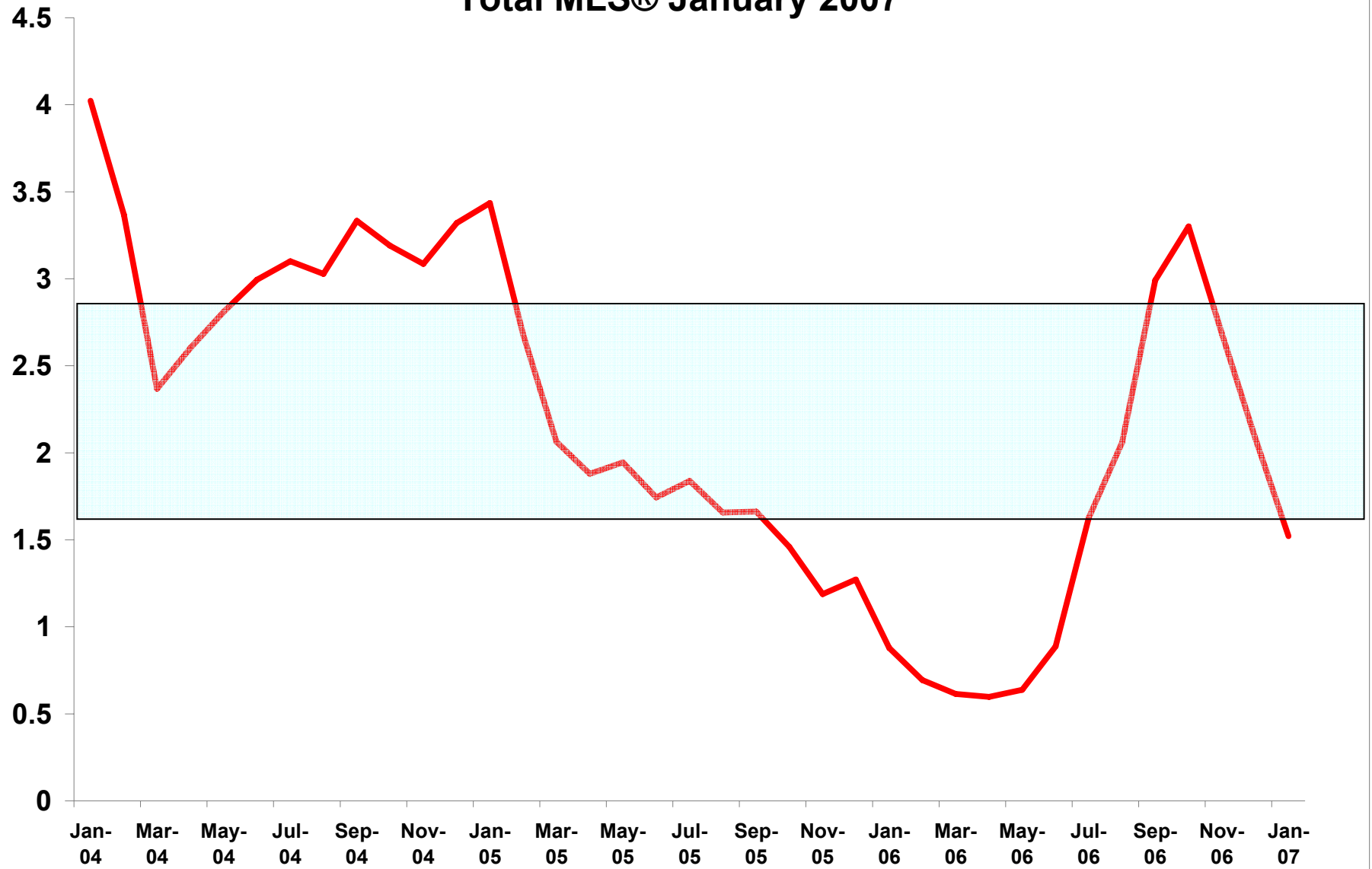
Year to Date 2006

| Type | Sold or Leased | Sold or Leased | Avg Price or Lse / M ² | Avg DOM | Total Sales | SP / LP |
|-----------------------|----------------|----------------|-----------------------------------|---------|-------------------|---------|
| IND | L | 4 | 0.66 | 104 | | |
| OFC | L | 3 | 3.25 | 46 | | |
| AGR | S | 8 | 565,375.00 | 78 | 4,523,000 | 89.50% |
| BUS | S | 7 | 41,821.71 | 76 | 292,752 | 79.64% |
| BWP | S | 3 | 458,333.33 | 204 | 1,375,000 | 92.28% |
| IND | S | 6 | 369,233.33 | 209 | 2,215,400 | 96.10% |
| LAN | S | 7 | 1,214,129 | 152 | 8,498,900 | 99.06% |
| MFC | S | 11 | 767,864 | 92 | 8,446,500 | 94.20% |
| OFC | S | 2 | 351,500 | 33 | 703,000 | 99.31% |
| RET | S | 2 | 1,486,250 | 123 | 2,972,500 | 96.14% |
| Total 2007 YTD | | 49 | | | 20,620,900 | |

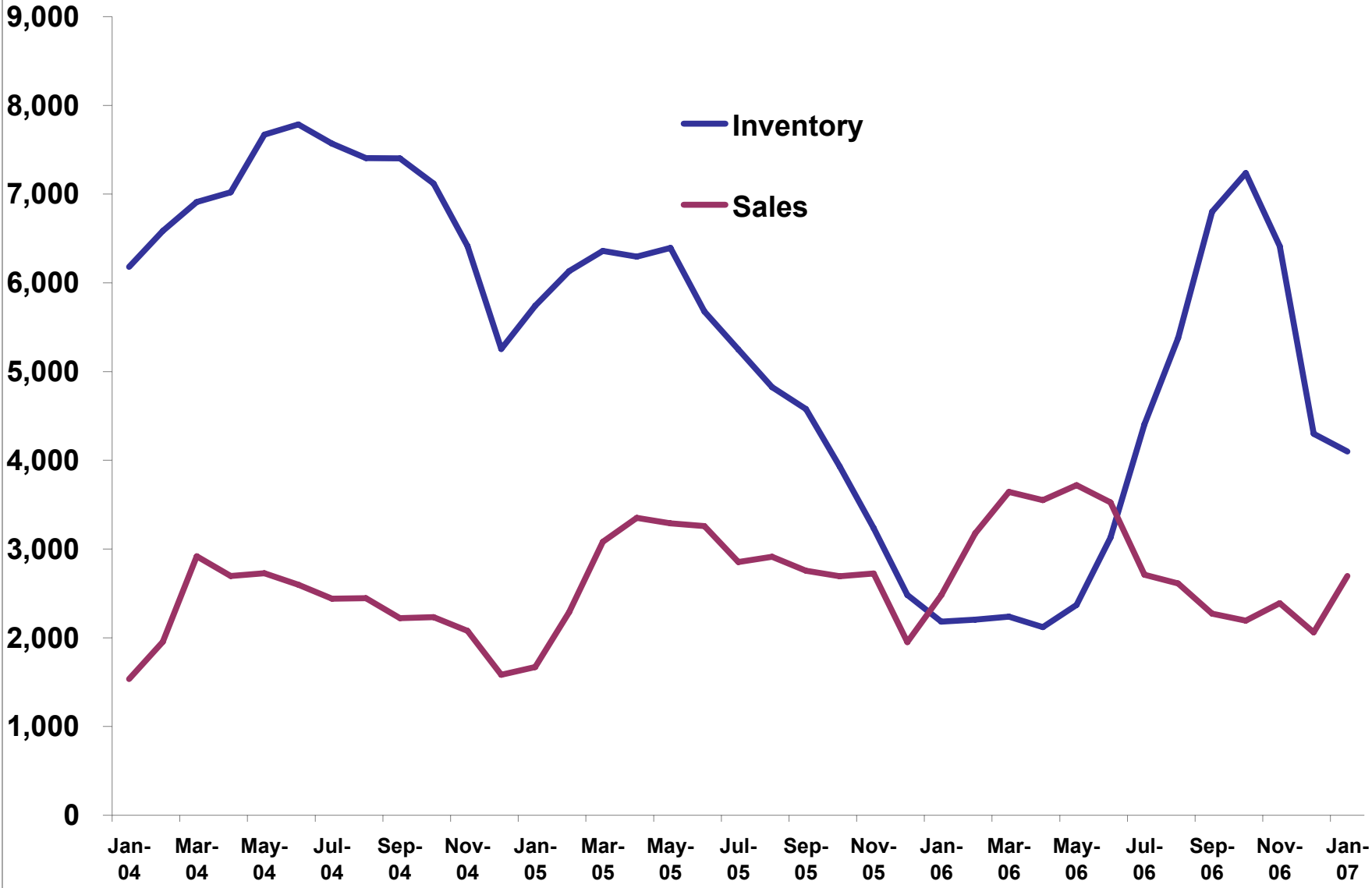
TOTAL MLS® January 2007



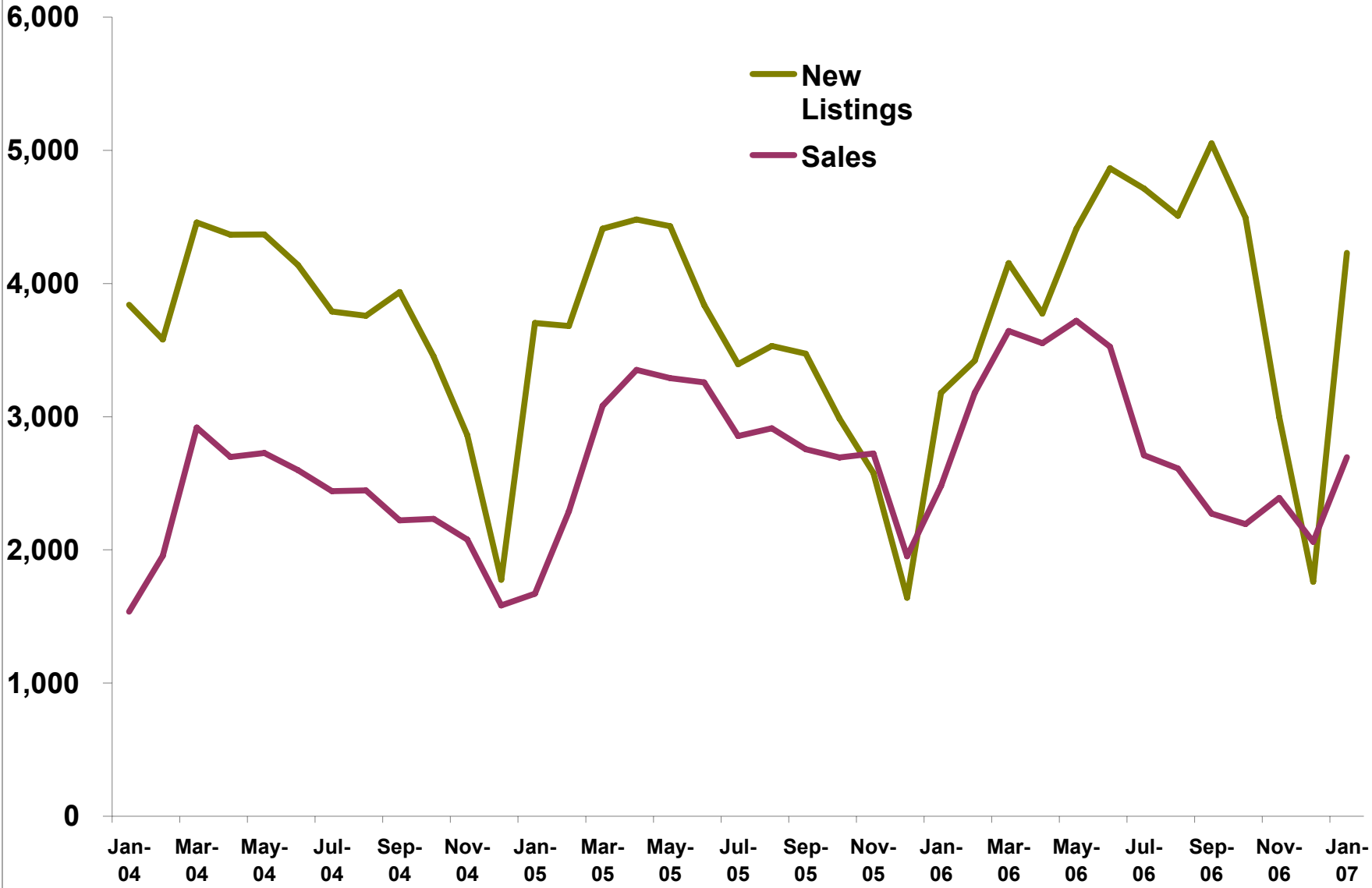
Absorption Rate (Inventory Turnover) Total MLS® January 2007



**TOTAL MLS®
JANUARY 2007**



**TOTAL MLS®
JANUARY 2007**



**TOTAL MLS®
JANUARY 2007**

